

# **HEALTHCARE**

## **Sector Overview**



## AREAS OF INTEREST

#### **ALTERNATE SITE**

- Behavioral Health
- Hospice/Home Health
- Surgery Centers
- Physical Therapy

#### **DISTRIBUTION**

- Disposable Products
- Medical Devices

#### MEDICAL TECHNOLOGIES

- Contract Manufacturing
- Materials/Components
- Medical Device Services

#### **OUTSOURCING/PHYSICIAN GROUPS**

- Hospital Outsourcing
- Orthopedics
- Primary Care
- Staffing

#### PHARMA SERVICES

- Contract Manufacturing and Packaging
- Pharma Consulting and Marketing

#### PAYOR/EMPLOYER SERVICES

- Tech-Enabled Cost Containment Solutions
- Revenue- and Cost-Cycle Management
- Third Party Administrators
- Specialty and Ancillary Benefits Managers

## **INVESTMENT CRITERIA**

COMPANY ATTRIBUTES	Experienced management team; established track-record; sustainable competitive advantages; attractive growth opportunities
ENTERPRISE VALUES	\$100 to \$500 mm
GEOGRAPHY	North America
OWNERSHIP	Majority positions
EQUITY INVESTMENTS	\$50 to \$150 mm
FUND	Currently investing our 10th fund with commitments of approximately \$1.7 billion

### REPRESENTATIVE INVESTMENTS



Compassion-First Pet Hospitals is a family of specialty and emergency veterinary hospitals. www.compassionfirstpets.com



NuSil is a global formulator, manufacturer and supplier of specialized silicone raw material compounds for the healthcare, aerospace, defense and photonics industries. www.nusil.com



PRISM Vision Group (f/k/a NJRetina) is one of the largest retina and general ophthalmology practice management companies in the country. www.prismvisiongroup.com



Specialized Dental is a leading specialty dental services organization ("SDSO") that provides support services to endodontic, periodontic, and oral surgery specialists across the U.S. www.specializeddental.com



VMG is a leading provider of valuation and transaction advisory services to healthcare organizations.
www.vmghealth.com

The representative investments are provided as an example of Quad-C's prior experience for the benefit of management teams or other parties interested in partnering with Quad-C. It should not be assumed that any investments identified were or will be profitable. Past performance is not indicative of future results. A full list of Quad-C portfolio companies is available upon request.

## **KEY CONTACTS**

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